

p. 856.228.7500 f. 856.228.7511 snjdc@snjdc.org

# Memo To President Members Mariene Z Asselta Chairman Thomas X. Geise

#### 3,700 SQUARE MILES OF OPPORTUNITY

#### **New Members**



#### - Since 1894 -

Van Note-Harvey Associates, PC is a full service consulting engineering, environmental, planning and land surveying organization. Their staff of professionals have diverse education and project backgrounds enabling them to provide a complete range of services to private and public clients from Fortune 500 corporations to small businesses, and at all levels of and local federal, state government. They have served on design teams for numerous academic, institutional, municipal and private development projects as the prime contractor, as well as under subcontract to architects and design-build firms.

#### **Member News**

#### Parsons Brinckerhoff Named Owner's Engineer for Pepco Holdings, Inc. Power Transmission Capital Program

Parsons Brinckerhoff has been awarded a contract to provide owner's engineer services to Pepco Holdings, Inc. (PHI) in support of a five-year power transmission capital program valued at more than \$1 billion.

Parsons Brinckerhoff will manage and coordinate the activities of the designengineering consultants engaged in the transmission plan to ensure efficient delivery of specific project designs and full compliance with PHI standards and specification and/or industry standards and codes. The firm will perform comprehensive design and constructability reviews and quality assurance tasks. It also will provide additional expertise as needed in areas such as civil, structural, and geotechnical engineering; maintenance and protection of traffic, environmental services; and permitting.

Parsons Brinckerhoff is a leader in developing and operating infrastructure around the world, with 14,000 employees dedicated to meeting the needs of clients and communities in the Americas, Europe, Africa, the Middle East, Asia, and Australia-Pacific regions. The firm offers skills and resources in strategic consulting, planning, engineering, program/construction management, and operations for transportation, power, mining, water/wastewater, and community development projects. Parsons Brinckerhoff is the professional services division of Balfour Beatty, an international infrastructure services organization that also provides construction services, support services, and infrastructure investments.

#### Richard Stockton College and Gloucester County College Sign Agreement for Dual Degree

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The Richard Stockton College of New Jersey and Gloucester County College have entered into an agreement for a new Dual Degree Program (DDP) that promises to benefit students by increasing degrees earned from both institutions, and reducing the cost of their education. Students who complete their associate degrees at Gloucester County College (GCC) will be guaranteed admission to Stockton College under the agreement approved at Stockton's Board of Trustees meeting.



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From Our Farms to Your Family - Gourmet Meats, Seafood & Gifts.

Rastelli Direct is a family owned, South Jersey based company specializing in the production and distribution of premium meats, seafood and gourmet food gifts. Rastelli Direct is a source for high quality food and monthly meat and seafood shopping, as well as Corporate Gifts & Rewards for clients & employees. With over 250 menu products you will find many of the same steaks that can be found in famous restaurants around the world. With their all natural and organic product lines you will also find products free of steroids, hormones, antibiotics and GMO's. Rastelli Direct currently ships delivers to the 48 continental United States.

#### Richard Stockton College and Gloucester County College Sign Agreement for Dual Degree (Continued)

"Stockton is proud to partner with Gloucester County College to offer a Dual Degree Program to students and provide another cost-effective way to obtain a college education," said President Herman Saatkamp. "This program will ease the transfer and admission processes, and provide credit to Gloucester County College for work completed there before transferring to Stocktor College. This program provides the opportunity to earn degrees from both institutions." President Saatkamp and Provost Kesselman signed the three-year agreement along with Judith Atkinson, Vice President of Student Services at GCC, Dominick J. Burzichelli, Vice President and Chief Operating Officer, and Randee Davidson, Assistant Director of the Career and Academic Planning Center, on behalf of Dr. Keating, President of GCC. After three years, both institutions will evaluate it and consider its renewal.

# Customers Help Susquehanna Bank Donate Nearly 1.2 Million Meals to Food Banks

With thousands of likes, shares and comments on Stellar Deeds, customers and social media fans helped Susquehanna Bank far exceed its goal of donating a million meals to area food banks during the bank's 4<sup>th</sup> annual "virtual food drive." The campaign helped raise more than 361,000 meals - the highest amount since Susquehanna began the food drive in 2010. During the previous three campaigns, the Lancaster County-based bank had already donated a total of more than 830,000 meals.

Susquehanna's mission was to push its total donations to more than a million meals, as well as spread goodwill in the community. Susquehanna posted Stellar Deeds several times a week on its Facebook page, and for each like, share or comment on the Stellar Deed of the Day, the bank donated five meals to local food banks. The bank also donated 25 meals for each new personal checking account. "The response to this campaign was tremendous," Susquehanna Bank President Andrew Samuel said. "We're incredibly touched by the thousands of customers and fans who took the time to participate in this campaign and join the fight against hunger in our communities."



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Promatech, Inc., is a Certified Woman Business Enterprise (WBE), Small **Business** Enterprise (SBE) and Disadvantaged **Business** Enterprise (DBE) with a strong presence in the Mid-Atlantic Region. The company was established in 1985 to assist clients in the A/E/C Industry A/E Design, (CM) during Construction Management and (CM/CI) phase. Promatech unexcelled provides professional CM services with Value Engineering, Constructability Reviews, Cost Estimating, CPM Scheduling and Construction Inspections in various market sectors -Roadway & Bridges, Transit & Aviation, Education, Housing & Facilities, and Federal & Justice. The company's multidisciplinary has decades of experience to insure your project success..

# Sora Northeast LLC Named partner, investor and developer of the proposed \$350 Million Sports Resort Complex

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Sora Northeast is a partner, investor and developer of the proposed \$350 million Sports Resort Complex to be built in Vineland NJ. The proposed project's site plan will be submitted to the Vineland Planning & Zoning boards in 2014, which if approved, would create construction jobs, direct and indirect permanent jobs and would be a significant economic impact for the entire region. For the location, the developers expect to close on 288.6 acres in Vineland early in 2014. The project will be managed by The Argo Magic LLC. The project is a privately-funded plan to build a large state-of-the-arl indoor/outdoor facility that will offer a host of sports related and recreational activities and special events in Vineland.

Sora Northeast LLC, known for its successful public-private partnerships, is ar award winning firm for applying innovative smart growth principles to revitalizing downtown municipalities. Sora's success in the design of the master development of the Rowan Boulevard project in Glassboro, NJ is ar example of revitalizing a downtown with private investment as a public-private-public partnership, during a recession economy.

#### Hill International Receives Contract from GSA Region 2 to Manage Construction of Energy Savings Performance Contracts

Hill International, the global leader in managing construction risk, announced that the company, in association with WSP USA Corp., has received a task order contract from Region 2 of the U.S. General Services Administration (GSA) to provide construction management services in support of GSA's Energy Savings Performance Contracts (ESPCs) for multiple federally-owned buildings located in Manhattan, Brooklyn and White Plains, New York. The three-year contract has an estimated value to Hill of approximately \$3.2 million.

"We are honored to have received this contract from GSA," said James E. Koch, Ph.D., P.E., LEED AP, F.SAME, Senior Vice President and Director of Hill's Federal Services Group. "We look forward to helping them make their ESPC program successful," added Koch. This project includes planning development of the program, identification and budgeting of energy and water conservation projects, life cycle cost estimates of investment decisions to facilitate business decisions by senior leaders, execution of individual project elements by the prime energy services company and subcontractors, measurement and verification of results, and adaptive management of the program to accomplish the overall goals. The estimated range of the construction costs for this ESPC effort is \$80-\$100 million.



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Vanguard Building Solutions (VBS) is an Energy and Infrastructure Solutions company for healthcare, higher education, commercial real estate and hospitality Their solutions industries. commercial lighting include retrofits, mechanical systems, systems, electrical plants, building automation and energy supply contracts. These solutions are completed as design-build turn-key projects with no change orders. Many of their clients are looking to save money on energy or other building projects but either don't have the time or expertise to implement in the most cost effective manner - VBS can help. Let them show you how to build these projects and save your company money in the process

# Member Announcements

The Southern New Jersey Development Council would like to congratulate SNJDC members Friedman, LLP, Gibbons P.C., Golder Associates Inc., and Maser Consulting, P.A. for being named by the NJ BIZ's 2014 Best Places to Work Survey.

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Langan Engineering & Environmental Services announced that the firm has four new Senior Principals: Richard Burrow, PE, LEED AP (New Jersey); Gerard Coscia, PE, LSRP (Pittsburgh); Marc Gallagher, PE, LEED AP (New York); and Christopher Hager, PE, LEED AP (Philadelphia). "Richard Burrow, Gerry Coscia, Marc Gallagher, and Chris Hager exemplify what is best about Langan," said David T. Gockel, President/CEO, Langan. "Each is a proven leader that has contributed significantly to our expansion and growth, which will undoubtedly continue as a result of their promotions to Senior Principals at Langan."

The Southern New Jersey Development Council would like to congratulate SNJDC members Lisa Morina of **Kennedy Health System**, Elizabeth M. Garcia of **Parker McCay**, Susan Coan of **Atlantic City Electric**, Randi Woerner of the **City of Woodbury**, Eileen Cardile of **Inspira Health Network**, Lynn Ozer of **Susquehanna Bank** and Yvonne D'Amelio of **Ancero** in being named in the South Jersey Biz article as one of the *25 Women to Watch*.

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**Hutchinson Mechanical Services** has announced the promotion of Pete Hatton to Director of Commercial Services. Previously, Hatton served as Director of Commercial Sales and Operations. As Director of Commercial Services, Hatton is responsible for the overall management and administration of the daily operations of commercial lines of business. He will also oversee implementation of the annual strategic business plan and manage a team of direct reports. Hatton will be actively involved with business development and customer relations.



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### **Upcoming Events**

Click to Register

**Public Policy Series** 

#### Donald Norcross

Tuesday, March 25th 8:30 a.m. - 10:00 a.m.

Adelphia 1750 Clements Bridge Road Deptford NJ 08096

SNJDC Members: \$35 \* Non-Members: \$55

#### Sponsorships Available

Presenting Sponsor - \$1,200 Company Name & Logo Recognition 6 Tickets - 1 at the head table

Host Sponsor - \$600 Company Name & Logo Recognition 4 Tickets

Supporting Sponsor - \$250 Program Recognition 1 Ticket

Sponsorship Inquires call (856) 228-7500

## Member Announcements

The Principals and Staff of Van Note-Harvey Associates are pleased to welcome Frank Aponte as Manager of Construction Administration Services in their Princeton office. Mr. Aponte has over forty years of experience in the construction field as a construction management professional.

Ron Jaworski's Blue Heron Pines Golf Club in Galloway Township announced the grand opening of the new 7 Tap & Tavern. The name originates from Jaworski's jersey number during his NFL career with the Philadelphia Eagles. 7 Tap & Tavern is a cool, friendly neighborhood tavern featuring craft beers, an exciting menu and large screen TVs everywhere. The tavern will be open to the public seven days a week.

Parker McCay attorney Kevin D. Sheehan has been elected to the Board of Directors of Big Brothers Big Sisters of Burlington, Camden & Gloucester Counties. Sheehan will assist the organization in achieving its strategic objectives and its mission to improve the lives of children.





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# Memo To President Members Mariene Z Asselta

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# **Upcoming Events**

Advertising Opportunities

Advertise in The Chronicle

Next Issue: Spring 2014

Advertising Rates:
Full Page ad: \$575
Half Page ad: \$500
Quarter Page ad: \$300
Inside Front Cover: \$700
Back Cover: \$700

**Download the Chronicle Advertising Rate Sheet** 

**SNJDC Website & Electronic Ad space available** 

**Download the Electronic Advertising Rate Sheet** 

or

Call SNJDC at (856) 228-7500 for more details

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#### LET US TOOT YOUR HORN!

Spread your good news among the SNJDC membership.

Add snjdc@snjdc.org to your marketing contact list and we will send it to our membership list of over 1,000.