

#### It's been a busy Summer for the SNJDC!

The Economic Development and Energy/ Environment Committees hosted a meeting at the New Jersey Motorsports Park to learn more about the 700+ acres, located in Millville, New Jersey that offers impressive motorsports attractions.

Included in the first phase of this facility are: 2 world class road courses (Thunderbolt and Lightning).



Added attractions are: An exclusive motorsports country club known as the Drivers Club; unique trackside Villa homes, and a first class karting facility where anyone can experience the thrill of motorsports behind the wheel for the first time.

Some 50 SNJDC members were treated to an "inside look" at the facilities and tour of the grounds.

SNJDC Trustees were called to order by Chairman, Tom Viviano at the bi-annual

Board meeting hosted by the Delaware River Port Authority in Camden, NJ.



Reporting on Coriell's Personalized Medicine Collaborative(CPMC) was Dr. Michael Christman explaining to new Board members that this research study seeks to explore the benefit of using personal genome information in clinical decision-making. The goal is to better understand the impact of genomeinformed medicine and to guide its ethical, legal and responsible implementation. Recently a secure web portal was launched for study participants as an educational resource.

The study seeks to enroll 10,000 participants by the end of 2009, with an ultimate goal of 100,000 individuals.

A second report was presented by DRPA CEO and PATCO President, John J. Matheussen, who provided the following information on the three pronged transit improvement initiative, known as the Transportation Investment Vision for South Jersey.



This plan, recommended by the DRPA's study team and has the support of the Governor, is intended to move people from home to work, to support smart growth, grow the economy and protect the environment. More information can be found on the SNJDC's web site at: www.snjdc.org.

Taking a break after the Board meeting is Gen Witt, Sr. Project Manager for The Bannett Group and Steve Shriver, VP of Marketing for Consulting Engineer Services; pictured below.



*The* fun continues! As always, the Annual Day on the Delaware, a tour of waterfront activites, now in its 22nd year, was an overwhelming success. A sunlit sky greeted 300 business and government leaders from throughout New Jersey, Pennsylvania and beyond. Both decks were full of enthusiastic discussion between old friends and associates with a relaxed opportunity to make new friends.

The Philadelphia skyline was impressive as ever but not to be outdone, the Camden waterfront was equally impressive.

#### In this issue

Page 2 - Annual Day on the Delaware Photo Album Page 7 - President's Column - Open Space Referendum Page 9 - SNJDC "In the Press"

Featured during the two hour luncheon cruise were the Battleship New Jersey, the Adventure Aquarium, the Camden Riversharks Ball Park and the Children's Garden, to mention a few. A big thank you to this year's returning Sponsors: PSE&G; SJ Industries; SJ Port Corporation and Verizon Wireless.

## Photo Album







Pictured: L-R SNJDC President Marlene Z Asselta with NJ Senator Tom Kean; Victoria Malaszecki and Ida Goslin (Envision Consultants), and Joanne Stokes (Stokes Advertising); Jane Asselta (Asselta & Co), Lisa Morina (Gloucester County Economic Development Director) and Sandi Kelly, (Camden County Economic Development Director). Bottom: The Big Guys: Tom Spearing and Shawn Pressley (both from Hill International).



## Save The Date!

SNJDC's 49th Annual Distinguished Achievement Awards Reception Wednesday, September 23, 2009 Tavistock Country Club – 5:30 p.m.

This year's award recipients are:

- Jeanne Fox, President of the New Jersey Board of Public Utilities
- GREYHAWK North America
- · South Jersey Federal Credit Union
- South Jersey Healthcare System

A Special recognition award will be presented to Chris Perks, Perks-Reutter, A Division of Dresdner Robin, for his service as the Chairman of the Southern New Jersey Development Council from 2000-2004.

For more information please visit www.snjdc.org or call 856-228-7500

# SAVE NOW - SAVE LATER



www.NJCleanEnergy.com/ssb

### FINANCIAL INCENTIVES

FOR ENERGY EFFICIENCY

Retrofits New Construction Equipment Replacement

The State of New Jersey helps business owners make their buildings energy-efficient. If you are building a new facility, remodeling or replacing equipment, be sure to check out the sizable financial incentives available under the NJ SmartStart Buildings Program.

When you take steps to reduce your carbon footprint, you're earning operating cost savings for years to come. Now there's help for driving down your installed costs too.

3M Plant Retrofit: Unitary HVAC and Chiller SmartStart Incentive: \$21,401 Annual Energy Savings: 44,973 kWh

Smart

New Jersen

BUILDING





## We Can Make A Big Difference In Financing Your Small Business



keeps getting better.



#### Access to Capital Exactly When You Need It

To help New Jersey-based small businesses grow and expand, the New Jersey Economic Development Authority (EDA) makes affordable financing possible. We partner with banks, private investors, underwriters and other financial entities to provide tailored solutions for small businesses. In fact, since 1974 the EDA has provided nearly \$20 billion in total loans, loan guarantees, bonds and incentives to thousands of companies just like yours.

#### We Give You More than Money

The EDA also provides access to valuable technical assistance and training to small business owners. All this and so much more can make a big difference in your small business. Contact us today.



For more information about doing business in New Jersey visit www.NewJerseyBusiness.gov



Pictured above is the Hill International Team of: Tom Spearing, Greg Jennifer, Bill Stettler and John Hill



2009 Golf Onting - and the winners are!
First Place John Bickel, Hollister Construction Services John Sullivan, Hollister Construction Services Fran Witt, J.F. McKernan Architects Tom Reusche, Bala Engineers
Second Place Tom Wingate, Taylor Wiseman & Taylor James Mascaro, DP Partners Russell Kadlac, Stanker & Galetto Nick Cinalli, O'Donnell & Naccarato
Third Place Tom Anella, Parsons Brinckerhoff Jim Purcell, Parsons Brinckerhoff Darren Stanker, Parsons Brinckerhoff Ron Jaworski, Ron Jaworski Golf Management
Former Eagles Quarterback and Owner of Running Deer Golf Club, this year's outing site, Ron Jaworski greets golfers.
Thank you to players, hole/cart sponsors and Corporate Spon- sors: COMCAST, Hollister Construction Services, Parsons Brinckerhoff, PSE&G, and SJ Gas.

Corporate Headquarters 523 White Horse Pike Audubon, NJ 08106 856-547-6414 www.oneanchor.com

Commercial/

Corporate

*Philadelphia Office 1518 Walnut Street Suite 1704 Philadelphia, PA 19102 215-988-0111* 

Restaurant/Leisure

ARCHITECTURE، فق Di Prinzio · Criniti · Desper

**Custom Residential** 

"Anchor Point Architecture's Designs and Ethics Continue to Surpass the Test of Time"





Page 5

р

Η

0

Τ

0

G

А

L

L

E

R

γ

#### A DIFFERENT KIND OF PROFESSIONAL DEGREE

## Graduate Study for Nonprofit & Government Professionals

### **Master of Administrative Science (MAS)**

This accelerated 30-credit leadership and administrative degree program — especially designed to advance the careers of government and nonprofit professionals — is offered in locations close to your work or home.

- Earn your degree while working full-time through evening or Saturday classes at more than 50 convenient New Jersey locations
- Taught by experienced working practitioners
- No entrance exam required
- Affordably priced
- Advanced standing option available to students with graduate credits in this and other areas of study
- Earn a 12-credit, four-course certificate in one of 15 areas of study, many available online

#### Also Available! Online Graduate Certificates in

- Global Leadership & Administration
- Global Security & Terrorism Studies
- Emergency Management Administration
- Computer Security & Forensic Administration

Developed in cooperation with the National Guard Bureau, these 12-credit programs are offered in a convenient online-only format. Credits can be applied toward the MAS degree.

#### THE LEADER IN GLOBAL EDUCATION



#### **REGISTER TODAY FOR FALL 2009**

For information, contact:

201-692-7171 or 7172

E-mail: mas@fdu.edu Web site: http://sas.fdu.edu

#### Statewide Locations

- Atlantic City
- Audubon
- Belleville
- Bordentown
- Bridgeton
- Budd Lake
  Buena Vista
- Camden
- Cape May
- Collingswood
- Cranbury
- Dover
- Eatontown
- Edison
- Egg Harbor Township
- Fort Dix
- Fort LeeFreehold
- Hackensack
- Hamilton
- Jersey City
- Lakewood
- Livingston
- Lyndhurst
- Madison
- Morris Plains
- Newark
  Newton
- Oradell
- Paramus
- Parsippany
- Passaic
- Paterson
- Port Murray
- Princeton
- Ridgewood
- Roselle Park
- Secaucus
- Sewell
- Somerville
- Teaneck
- Toms River
- Totowa
- Trenton
   Wall Towns
- Wall TownshipWarren
- warren
   Wayne
- Wayne
   West Deptford
- Westfield
- West Orange
- West Trenton
- Willingboro

www.fdu.edu

### Vote "Yes" on November 3rd Ballot Question

From the President's Desk...

Marlene Z. Asselta



Governor Jon Corzine signed a bill that will allow voters to have the final say on open space legislation in November. The Green Acres, Water Supply and Floodplain Protection and Farmland and Historic Preservation Bond Act of 2009 will allow a ballot measure that could authorize \$400 million in state bonds for the acquisition of lands for recreation

and conservation purposes. This bill has inherent value for the landscape and the identity of South Jersey.

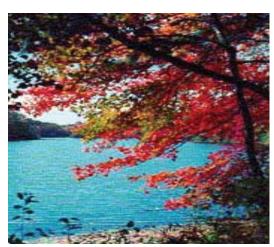
The bill is composed of four separate spending initiatives with specific dollar amounts allotted to each section. \$218 million would be used for Green Acres, \$146 million would be used for farmland preservation, \$24 million would be used for the "Blue Acres" program and \$12 million would go toward historic preservation. All spending from this bill would be subject to full public disclosure.

Population expansion and urban sprawl are symptoms of our regions increasing development. This bill provides a degree of protection against the erosion of our sweeping farmland, our fields and woodlands and our parks. Additionally, it does not force a roll back on industry; it merely preserves the natural beauty we already have in this state.

Beyond simply funding farmland and open space preservation, which is still the major focus of the bill, state money would be available for funding of historic preservation and protecting against systemic flooding. If the bill is passed, the state could purchase flood-prone properties from willing sellers as part of the "Blue Acres" projects.

Prosperity in the business community is symbiotically tied to the health of our environment. As we are seeing with the rapid expansion in the area of Green jobs, economy and environment have a fruitful advantage for us both philosophically and financially.

Since 1951 the Southern New Jersey Development Council has advocated responsible business development in the Southern eight counties. And while development and conservation seem mutually exclusive paradigms, I believe this bill allows South Jersey to keep its unique character of open space while expanding business opportunity. As residents of the most densely populated state in the nation, New Jerseyans have long supported open space and farmland and historic



Parvins State Park - Pittsgrove, NJ

site preservation. These initiatives have guaranteed the protection of New Jersey's unique landscapes and natural resources, providing quality recreational opportunities, and preserving our heritage at historic sites across the State. Since the early 1960s every bonding initiative referenda has been approved. SNJDC supports this bill being passed and encourages a "Yes" vote in November. Page 8

" $\mathcal{T}$ he Port of Paulsboro is quite possibly the most significant economic development project in the southern part of New Jersey", stated NJ Assemblyman and Paulsboro Mayor John Burzichelli. SJ Port Director, Joe Balzano (pictured below) along with other top officials from the SJ Port Corporation presented a construction update and an impact forecast on how the port could thrive in a revived economy and create significant related projects for engineers, consultants and others.

Marlin Peterson, Director of Port Development for SJ Port Corporation and the Gloucester County Improvement Authority, explained to an overflow crowd of Southern New Jersey Development Council members the many open facets of the project including finalizing critical access routes from the port directly to the highway system.

On the impact of the port to the overall state economy, Burzichelli said, "This project now takes on a different life and that is to create jobs at a time when the federal government and state want construction jobs, good-paying jobs in place in time to bring the economy back."





The SNJDC is playing a key role in The New Jersey State Library's recent launch of its exciting new business services pilot program. Designed to educate South Jersey businesses about extensive business services offered at libraries, the program initially focuses in a five-county region including: Atlantic City, Burlington County, Cherry Hill, Gloucester and Ocean County.

Leading a focus group at a recent SNJDC Membership and Marketing Committee is Tina Keresztury, Associate State Librarian (Pictured), who asked the group to discuss awareness of local library business services, interest in services and thoughts on best approaches for educating the business community. According to Norma Blake, SNJDC board member and State Librarian, "As predicted, the vast majority of participants were not aware of

business resources available at their local library. Additionally, participants expressed that saving time and money were critical factors. Based on this valuable feedback from the group, the NJ Libraries Biz Services logo and positioning line was developed."

Presentations will be scheduled for the SNJDC membership for a first-hand look at utilizing free business reference services.

When Union Carpenters & Contractors Work...

New Jersey Works!



*Learn More at* . . . www.**Build**Union.net

### Council Activities "In the Press"

FGION

SITA unvein green proposals

or

X-way airport

Opinion

implore them to resolve the issue, as so possible. Disrupting the image of Atlanti Union, casino must settle dispute as a family resort may have an unwanted e of sending patrons across the river. The Southern New Jersey Development Council has been a proponent of gaming in Atlantic City since the early 1970s. We have used the base of our membership and our influence to support and sustain the gaming industry since that time. That effort, and the support strategy, a to the economic success that changed i.e. i.e. tunes of A mir ( 3), and the rest are entire ur nembership is diverse, and includes whom large and small companies, many of whom have union employees, and engage in collecnave union employees, and engree TUESDAY tire bargaining. We also have labor u labor leaders as members. We belie cooperation of labor, management diverse constituencies is required t

Right now, Atlantic City is su economy grow. an economic downtum that is many events. The economy, com neighboring states, and a crisis in the week markets all have taken their topagament markets an unre-enues and aspirations of the ind

a ripple effect down to those ver ply the industry. New investment projects are closely scrutinize cases, have been put on hold a

It is our position that any tively impacts the region's f

Business BRIEFS tryisco

Gloucester

Su. 173 Coperight 200 Group

protracted bargaining negotiation. I co both sides for continuing the process

Right there need every tourist dol

some her was high

public relations dollars to foster more tourism. r String th r differences and mercoing bea

Southern New Jersey Development Council

lew Jersey Future supports bill

ounty

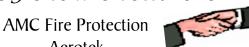
n writing regarding an article that appeared

Business leaders meet at SNJDC's golf outing

cials expect boost from port

Page 9

2009 New Members



Aerotek American Asphalt Company, Inc Camden County College Cohen, Seglias, Pallas, Greenhall & Furman P.C. Ron Jaworski Golf Management **Bay-Atlantic Symphony** Hill Wallack LLP **IH** Engineers Woodbury Cement Products Northeast Precast **A&E** Construction NJ Smart Start Buildings **Print Image Communications** Traffic Planning & Design, Inc. Flaster/Greenberg, PC New Road Construction Management Company Green Paradigm Realty, LLC The Kachele Group

#### COMING!

**Committee Meetings:** 

September 8, 2009 - 9:30 a.m. Federal Health Care Insurance Reform Committee Bollinger Insurance Company Moorestown, NJ

October 5, 2009 - 9:30 a.m. Wireless Technology Presented by AT&T SJ Tech Park @ Rowan University Mullica Hill, NJ

October 7, 2009 - 9:30 a.m. Government Affairs Committee Guest Speaker: Assemblyman Louis Greenwald COMCAST Voorhees, NJ

#### **STV.** PERFORMANCE MATTERS.

#### Climate control is our business.



Service Maintenance • Building Automation Commercial/Industrial/Institutional/Residential • Energy Solutions

Full service contractors for all your mechanical systems: Heating • Ventilation • Air Conditioning • Plumbing

Call us to discuss how a service contract could save energy and money for your organization:



eorge Hutchinson III, LMP. Plumbing License Number 6311. Scott Johnson Licensed Electrical Contractor, Number 9255B.



#### We deliver rapid solutions.

That's because we look at transportation projects from the customers' point of view. We draw on years of experience—working for and with agencies—to develop fresh ideas and long-term maintainability.

At STV, we see things a little differently. We're 100 percent employee owned, so performance

takes on a new perspective. We focus on what matters: personal attention, quality and innovative thinking. When it comes to getting your project delivered right, our differences are what count.



An employee-owned firm Offices nationwide Toll-free: 877-395-5459 info@stvinc.com www.stvinc.com

## עזינתט פאנגי סי פתוני צ׳ין צענפת עניצפתפ זעסע זס

We're South Jersey Industries and no other energy company knows this region better. Why? We grew up here. It's where we work, live and build our futures. We know the people, the places and the strategies that make South Jersey succeed. With 90 years of experience, SJI has the expertise to deliver complete energy management programs for a variety of customers.

- Competitive Natural Gas & Electric Pricing
- Combined Heat and Power Design Build Facilities
- Lighting retrofits
- Solar Solutions
- Reliable Heating & Air Conditioning Services
- Utility Services
- Custom Energy Management Solutions
- Thermal Energy Production
- Co-Generation Engineering, Construction & Operation



South Jersey Gas • South Jersey Energy • South Jersey Energy Service Plus South Jersey Resources Group • Marina Energy • Energenic

www.sjindustries.com



## THE SOUTHERN NEW JERSEY

Washington Professional Campus 900 Rt 168, Suite D-4, Turnersville, NJ 08012 Phone: (856) 228-7500 • Fax: (856) 228-7511 Email: snjdc@snjdc.org • Website: www.snjdc.org



## **Re-Engineering the Urban Environment**

PROJECT MANAGEMENT | CIVIL AND ENVIRONMENTAL ENGINEERING | PLANNING | SURVEYING BROWNFIELDS AND URBAN REDEVELOPMENT | SUSTAINABLE DESIGN | LANDSCAPE ARCHITECTURE



Perks Reutter Associates is now a division of Dresdner Robin, with greater capacity and expanded services to serve you better.

NJ: 856.488.6200

www.dresdnerrobin.com

PA: 215.928.9114